



NPTEL ONLINE CERTIFICATION

(Funded by the MoE, Govt. of India)



This certificate is awarded to
PONASANIPALLI KUSUMA S L SRI HARINI
for successfully completing the course

Business Development: From Start to Scale

with a consolidated score of **57** %

Online Assignments	25/25	Proctored Exam	32.25/75
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Total number of candidates certified in this course: **3960**

Prof. Andrew Thangaraj
Chair
Centre for Outreach and Digital Education, IITM

Jan-Apr 2026
(12 week course)

Prof. Vignesh Muthuvijayan
NPTEL Coordinator
IIT Madras



Indian Institute of Technology Madras



Roll No: NPTEL26MG50S151400048

To verify the certificate



No. of credits recommended: 4



NPTEL ONLINE CERTIFICATION

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This certificate is awarded to
L S HARSHA REVANTH BEZAWADA
for successfully completing the course

Business Development: From Start to Scale

with a consolidated score of **69** %

Online Assignments	24.69/25	Proctored Exam	44.25/75
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Total number of candidates certified in this course: **3960**

Prof. Andrew Thangaraj
Chair
Centre for Outreach and Digital Education, IITM

Jan-Apr 2026
(12 week course)

Prof. Vignesh Muthuvijayan
NPTEL Coordinator
IIT Madras



Indian Institute of Technology Madras



Roll No: NPTEL26MG50S151400060

To verify the certificate



No. of credits recommended: 4



Elite

NPTEL ONLINE CERTIFICATION

(Funded by the MoE, Govt. of India)



Skill India
कौशल भारत - कुशल भारत



This certificate is awarded to
MANDAPATI KEJIYA
for successfully completing the course



Business Development: From Start to Scale

with a consolidated score of **75** %

Online Assignments	24.06/25	Proctored Exam	51/75
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Total number of candidates certified in this course: **3960**

Prof. Andrew Thangaraj
Chair
Centre for Outreach and Digital Education, IITM

Jan-Apr 2026
(12 week course)

Prof. Vignesh Muthuvijayan
NPTEL Coordinator
IIT Madras



Indian Institute of Technology Madras



Roll No: NPTEL26MG50S151400042

To verify the certificate



No. of credits recommended: 4



Elite

NPTEL ONLINE CERTIFICATION

(Funded by the MoE, Govt. of India)



Skill India
कौशल भारत - कुशल भारत

This certificate is awarded to
MOHAMMAD YASEEN ASMATH
for successfully completing the course



Business Development: From Start to Scale

with a consolidated score of **70** %

Online Assignments	25/25	Proctored Exam	45/75
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Total number of candidates certified in this course: **3960**

Prof. Andrew Thangaraj
Chair
Centre for Outreach and Digital Education, IITM

Jan-Apr 2026
(12 week course)

Prof. Vignesh Muthuvijayan
NPTEL Coordinator
IIT Madras



Indian Institute of Technology Madras



Roll No: NPTEL26MG50S151400040

To verify the certificate



No. of credits recommended: 4